

# PRACTICE METRIX<sup>®</sup>



## GETTING BACK TO BEING BUSY

We are all going to open our businesses again in the midst of many unknowns. For guidance and strategy, leverage the expertise at Practice Metrix – equipped with proven solutions and backing of a large, multi-location OMS Group in PA.

# WHAT TO EXPECT?



## **FINANCIAL REVIEW**

A 360 complete, deep analysis of all financials that drive your practices!



## **COACHING/MENTORING**

Our experts identify the potential enhancements to your processes, scheduling, marketing, coding, billing, etc. Then partner with individual staff silos to implement and drive the recommended changes.



## **OPERATIONS**

We will develop comprehensive business operations best practices and workflows that address every aspect of the practice both internally and externally.



## **TOP DOWN REVIEW**

- Revenue Cycle Analysis and Management.
- Increase Referral relationships.
- Third-Party relationships.



## **CUSTOM SOLUTIONS**

We will assist with custom solutions and strategies that cater specifically to your practice period.



## **INFORMATION TECHNOLOGY**

IT is indispensable to a practice, incorporate the latest, greatest and secure technology without breaking the bank period.



## **CORPORATION REVIEW**

Maintenance of corporate documents, business plans, employee matters, tax, legal and regulatory.



## **INVESTMENT STRATEGY**

Advice on investment, portfolio strategies with appropriate "Buy in/Buy out" plans. New Associate Training.



## **HIPAA POSTURE**

HIPAA compliance needs to be second nature! Our nationally recognized Hipaa experts will do a complete review and offer a robust solution.



## **LEADING EDGE SOFTWARE**

You will receive the ONLY AAOMS Certified Oral Surgery Dashboard for your Practice Management Software. Clearly visualize your KPIs in REALTIME, to see what is working and what needs improvement.

# INITIAL REVIEW



## KICK-OFF MEETING

Meet and Greet with the staff in a relaxed setting your team meets the Practice Matrix professionals led by the CEO. 1 Night.



Meet with all company stake holders to understand needs.



## CODING REVIEW

Review of codes billed to identify additional production areas that are being missed.



## PRACTICE PROCESS REVIEW



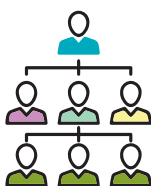
Install Practice Pilot/Snapshot Pro to measure successes.



Practice Matrix team partners with current/designated "Practice Managers" within their current roles and expertise. Introductions, getting familiar and working together. – Within 30 days and then setting a periodic review for the remainder of t11 months of the contract period.



Identify Procurement Savings.



Review Corp structure.



Send Company Survey.

# PLANNING & IMPLEMENTATION



Implement the “adopted” coding changes.



Implement the adopted procurement processes and suggested companies.



Install and train workforce on Smart Predictive Procurement.



Review of workforce efficiency.



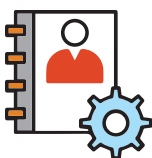
Review of pay scales with suggested supportive Job Descriptions.



Introduce “Surgical Level” systems for Doctor Reviews.



Introduce supporting staff job descriptions to support the recommended and adopted process changes.



Review company Handbook.



Bring Practice staff to Practice Metrix site to view and experience recommended process/flows.



Review HR best practices and Ads towards hiring best candidates.



Introduce supporting staff job descriptions.



Identify ITC opportunities and discuss school/ training.



Discuss Practice marketing towards adoption of 3 part marketing plan; "Candy Land".



Reducing the doctors time within consults and adding surgery time.



Review Non-Valued Time for each work force.



Discuss adoption of fire tablet for consult videos at each location.



Discuss Tax Credit adoption.



Discuss Renegotiation of Carriers.

## CONTINUOUS REVIEW



Implement negotiation process through contract term.



Discuss and introduce proven succession models through contract term.



Review and Adjust all newly implemented processes as needed through the contract term.



## TESTIMONIAL

A reference from a successful practitioner who has benefited from our engagements.



**DR. KEITH SILVERSTEIN DMD, MD**  
Main Line Oral & Facial Surgery

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We were smart enough to hire Practice Metrix consulting less than a year ago.

We went to a seminar and met with Practice Metrix and saw the benefit. A full-time staff supplementing and teaching our current staff how to improve. Their proprietary software immediately revealed weaknesses and strengths within the practice. We had a complete evaluation of our hardware and software and saw where changes needed to be made to improve our HIPPA compliance.

Opportunity to gain leverage with ordering our supplies was immediate and eased us through Covid changes. We were aligned with new insurance quotes and introduced to teams to improve our reimbursement. The most significant changes were in processing claims, managing AR and coding. I'm happy to report in our situation, we were able to improve hundreds of thousands of dollars in one quarter.

Honestly its like having a watchdog over your practice looking how it can suggest improvement. They have been immediately accessible to the doctors and staff, they have a great team of sub specialists within their group. I highly recommend them and would be happy to discuss the changes they made for us.

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**LET US GET STARTED – CALL FOR THE ENTIRE SCOOP!  
OUR A-TEAM IS ON STANDBY AT YOUR SERVICE!**

 **Call: 610-922-8890**

 **Email: [info@practicemetrix.com](mailto:info@practicemetrix.com)**

**TO GET YOUR ASSESSMENT!**